

Whitehorse Cross Country Ski Club Budget 2023/24				
	Budget 22/23	Actual 22/23	Budget 23/24	
Operating Revenue				
Season Passes	\$ 430,000.00	\$ 444,053.58	\$ 434,300.00	Based on 2150 members * \$202 (season pass cost average)
Day Passes	\$ 40,000.00	\$ 49,622.65	\$ 45,000.00	
Grants	\$ 7,500.00	\$ 9,500.00	\$ 17,000.00	City rec grant for stadium trail wooden fence, YTG Ski S'Cool program support, Special project
CDF Grant	\$ -	\$ -	\$ 20,000.00	Stadium and outbuilding - Functionnal planning Project
Advertising	\$ 3,600.00	\$ 3,500.00	\$ 4,000.00	Bridge signs revenues
Sponsorships	\$ 20,000.00	\$ 22,200.00	\$ 20,000.00	Club, Program and event sponsorship
Programs / Lessons	\$ 65,000.00	\$ 74,175.82	\$ 85,000.00	With over 1000 participants every year, our program are very popular and at an affordable price
Events	\$ 8,000.00	\$ 7,396.79	\$ 10,000.00	
Ski Equipment Rentals	\$ 35,000.00	\$ 39,491.22	\$ 40,000.00	Includes daily rental and program rentals PKG
Ski Equipment Service	\$ 5,000.00	\$ 6,010.00	\$ 6,000.00	
Merchandise Sales	\$ 25,000.00	\$ 17,360.46	\$ 20,000.00	
Coffee and Food	\$ 800.00	\$ 1,687.10	\$ 1,500.00	
Equipment/Office Rentals/Lockers	\$ 15,000.00	\$ 8,310.00	\$ 20,000.00	
Donations In Kind	\$ 11,500.00	\$ 9,100.00	\$ 14,000.00	PB Fuel Donated by Chieftain Energy - issues wrt tracking with Chieftain
Member services in Kind			\$ 15,000.00	This is to reflect inkind services such as legal.
Donations in cash				
Interest	\$ -	\$ -	\$ 1,000.00	
Sale of Capital Asset	\$ 6,500.00	\$ 147,297.56	\$ -	Sales of the 2012 Pisten Bully Groomer (\$138,272) and Sherpa
Total Revenue	\$ 672,900.00	\$ 839,705.18	\$ 752,800.00	
Expenses				
Accounting / Bookkeeping	\$ 20,000.00	\$ 19,322.61	\$ 20,000.00	
Lease	\$ 38,000.00	\$ 36,460.00	\$ 40,000.00	
Bank Fees	\$ 25,000.00	\$ 23,885.45	\$ 27,000.00	
Volunteer/Athletes/Sponsors Recognition	\$ 17,000.00	\$ 7,394.61	\$ 25,000.00	
Permits/Dues/Fees	\$ 45,000.00	\$ 48,564.91	\$ 3,000.00	Total for 2023 \$43,850. Other fees/permits such as Zone 4 and liquor permits
Cross Country Yukon membership fee			\$ 19,350	
Nordiq Canada membership fee			\$ 21,500	
Office Expenses Tel Internet	\$ 7,000.00	\$ 15,870.41	\$ 11,000.00	No inkind donation last year for internet/phone
Programs / lessons	\$ 30,000.00	\$ 39,372.00	\$ 45,000.00	
Events	\$ 20,000.00	\$ 10,296.29	\$ 20,000.00	
Advertising/Promotion/Web Main	\$ 4,000.00	\$ 10,143.18	\$ 15,000.00	
Trails Maintenance	\$ 41,200.00	\$ 12,409.55	\$ 27,000.00	
Equipment Repair	\$ 25,000.00	\$ 32,873.67	\$ 28,000.00	
Fuel	\$ 31,000.00	\$ 22,746.94	\$ 31,000.00	In kind fuel for Pisten Bully (PB) groomer, Extra fuel for PB, snomobile and truck
Electrical		\$ 8,857.14	\$ 13,000.00	Previously electrical was in Building Maintenance
Bld Maintenance/Janitorial	\$ 32,000.00	\$ 11,993.47	\$ 28,000.00	
Insurance	\$ 15,000.00	\$ 17,890.16	\$ 22,000.00	
Wages and Benefits	\$ 276,600.00	\$ 276,742.37	\$ 280,000.00	2 full time permanent staff, 2 seasonal full time, approx 15 seasonnal part-time
GST Expense	\$ 4,000.00	\$ -	\$ 10,000.00	
Vehicle Expense	\$ 5,000.00	\$ 1,784.62		Now included in equipment repair
Cost of Sales (food)	\$ 1,000.00	\$ 389.33	\$ 1,000.00	budget includes only food cost of sales - actual on Income Statement includes merchandise as well
Consulting Services	\$ 20,000.00	\$ 7,852.38	\$ 40,000.00	Includes \$20,000 from CDF for Functional Planning
Total Expenses	\$ 656,800.00	\$ 604,849.09	\$ 726,850.00	
Operating Surplus/Deficit	\$ 16,100.00	\$ 234,856.09	\$ 25,950.00	

Capital Expenditures				
Inventory Purchases (rental equipment)	\$ 15,000.00	\$ 14,908.00	\$ 20,000.00	
Inventory Purchases (merchandise)	\$ 20,000.00	\$ 19,732.00	\$ 25,000.00	
Pisten Bully 2023	\$ -	\$ 32,171.43	\$ 315,625.58	Pisten Bully groomer 2023 and Transport (\$347,797 minus deposit)
Electric Snowmobile	\$ 20,000.00	\$ -		
Trail sign	\$ 7,000.00	\$ 2,383.05	\$ 7,000.00	
Outhouses	\$ 2,000.00	\$ -	\$ 6,000.00	
Office / Ski Shop Equip / Garage Equip	\$ 2,500.00	\$ -	\$ 4,000.00	
Race/Program Equipement	\$ 500.00	\$ -	\$ 4,500.00	
Trail Light	\$ 12,000.00	\$ -	\$ 12,000.00	
2022 Alpina	\$ 65,000.00	\$ 46,402.73		
Total Capital Expenditures	\$ 144,000.00	\$ 115,597.21	\$ 394,125.58	
Capital Funding				
Lotteries Funding	\$ 58,500.00	\$ 55,683.00	\$ 140,000.00	
CDF Funding	\$ -	\$ -	\$ -	
Energy Solution Center	\$ 20,000.00	\$ -	\$ 5,000.00	For LED lighting - no longer getting electric snowmobile - funding no longer available
Total Capital Funding	\$ 78,500.00	\$ 55,683.00	\$ 145,000.00	
NET SURPLUS/Deficit after Capital	-\$ 49,400.00	\$ 174,941.88	-\$ 223,175.58	
After application of profit from sale of 2012 PB			-\$ 84,903.58	